

State Workforce and Economic Development Program

Quick Fact Sheet



 **SOURCE** *We deliver business results...*

ELIGIBLE TRAINING TOPICS

- Training on new or improved products, processes or systems;
- Job or occupation-specific workplace skills training;
- Technical, IT, ISO, and computer systems training;
- Manufacturing training;
- Sales or customer service training;
- Soft skills training; as well as
- Other forms of training...

ELIGIBLE COSTS FOR REIMBURSEMENT

- Instructional costs (in-house employees, or third-party vendors);
- Curriculum development costs (in some cases);
- Vendor and some tuition costs;
- Training supplies and materials; and
- Trainee wages (in some cases).

EMPLOYEE ELIGIBILITY

- “Full-time” workers employed in each State (and generally, most States also require that employees are residents of that State);
- New hires, as well as incumbent workers.

TRAINING DELIVERY METHODS

- Instructor-led classroom, or lab-type training;
- E-Learning (Interactive or self-paced); and
- Some States will allow on-the-job training.

STATE PROGRAM CHARACTERISTICS

- In California, reimbursement amounts are driven by trainee hours. These training hours are then reimbursed at an hourly rate (varies from \$8 to \$26 per trainee hour);
- In all other States, reimbursement contracts are determined based upon overall worthiness of a company application. Reimbursement is then determined based upon training actually delivered, and the eligible training costs.

FOR MORE INFORMATION

The purpose of this *Quick Fact Sheet* is to acquaint you more of the details of these State Workforce and Economic Development programs. As each State imposes special rules, we will assist you in creating the individual State proposals, using our knowledge of their programs.

In many cases, we know about special city or county programs that can also be tapped for additional funds to support your programs. In general, our expertise in this area provides our clients with an additional 10-15% in grant monies received, without the need to invest in headcount to successfully run these programs. And the best part is our ***Guarantee: We don't collect any fees unless your recover dollars from the States...***

In general, it takes around 2-3 people to run California's program, and 1-2 people for each additional State. These functions cover the creation of the grant proposal, reporting activity throughout the year, and most importantly, billing each State according to their individual requirements.

Please contact your local ESource representative for additional information about this exciting program.